



## U.S. exports to Western Canada

April 2014  
 Cindy Biggs / Anna Tam  
 Cindy.Biggs@trade.gov  
 CS Calgary

### The top 4 industries for U.S. exports to Western Canada include:

- Agriculture, Forestry, Fishing and Hunting
- Mining and Oil and Gas Extraction
- Utilities, including Electric Power Generation, Transmission and Distribution
- Manufacturing, including Food, Beverage and Tobacco, Textile Mills, Clothing, Leather and Allied Product, Wood Product, Paper, Petroleum and Coal Products, Chemical, Plastics and Rubber Products, Primary Metal, Machinery, Computer and Electronic Product, Electrical Equipment, Appliance and Component, Transportation Equipment, and Furniture and Related Products

The above industries were the only 4 industries recognized under the 'Top Level Industries' category for Industry Canada. Values in the following tables are all in U.S. Dollars.

<b>Agriculture, Forestry, Fishing and Hunting</b>					
Province/Territory	2009	2010	2011	2012	2013
British Columbia	802,647,746	890,097,545	984,730,696	1,032,853,065	1,132,327,732
Alberta	422,025,907	453,700,382	470,074,094	484,656,236	506,417,181
Manitoba	218,137,932	231,523,222	247,474,521	280,423,567	249,844,946
Saskatchewan	69,007,120	70,068,633	70,043,446	87,641,114	89,330,636
Yukon	44,476,659	55,811,504	43,678,787	32,359,727	35,198,650
Northwest Territories*	--	--	--	--	--

\*No data in this industry available for the Northwest Territories

<b>Mining and Oil and Gas Extraction</b>					
Province/Territory	2009	2010	2011	2012	2013
British Columbia	395,025,786	492,012,072	671,882,771	372,052,319	488,025,992
Alberta	1,767,992,129	1,625,069,962	1,868,162,683	1,821,918,891	1,922,696,876
Manitoba	199,627,584	249,888,787	363,873,129	379,352,853	553,054,054
Saskatchewan	432,731,012	484,398,851	779,357,665	586,344,856	239,780,549
Yukon	9,704	551,962	305,516	28,048	2,001
Northwest Territories*	1,053,225	--	--	--	--

\*No data in this industry available for the Northwest Territories from 2010-2013

<b>Utilities</b>					
Province/Territory	2009	2010	2011	2012	2013
British Columbia	316,617,088	317,929,293	213,332,684	127,873,987	252,296,582
Alberta	20,892,229	19,312,843	29,637,014	18,881,012	25,000,976
Manitoba	6,624,741	7,761,370	4,436,698	11,127,973	12,913,127
Saskatchewan	9,558,966	12,116,264	9,042,644	3,882,459	3,095,842
Yukon*	--	--	--	--	--
Northwest Territories*	--	--	--	--	--

\*No data in this industry available for Yukon or the Northwest Territories



Manufacturing					
Province/Territory	2009	2010	2011	2012	2013
British Columbia	10,908,765,129	13,180,647,847	15,212,802,373	15,867,115,011	16,531,735,400
Alberta	7,960,804,875	9,921,583,715	13,717,138,400	15,292,381,604	16,716,041,515
Manitoba	8,486,865,582	9,727,127,391	12,176,407,289	14,454,735,681	13,741,109,646
Saskatchewan	4,745,802,798	6,027,923,206	7,140,939,116	8,661,034,129	8,741,574,962
Yukon	10,709,026	30,709,369	57,656,973	42,771,649	52,303,670
Northwest Territories	665,646	193,932	872,437	144,542	116,864

**Top 5 sectors in product import growth:**

1. Aircraft and other transportation equipment and parts
2. Farm, fishing and intermediate food products
3. Industrial machinery, equipment and parts
4. Forestry products and building and packaging materials
5. Electronic and electrical equipment and parts

**Web Resources**

- [Industry Canada](#)
- [Statistics Canada](#)

**For More Information**

Please contact Cindy Biggs, the Commercial Attaché at the U.S. Commercial Service in Canada at [Cindy.Biggs@trade.gov](mailto:Cindy.Biggs@trade.gov) or (403) 265-2116. You can also visit our website at <http://www.export.gov/canada>.

**The U.S. Commercial Service — Your Global Business Partner**

With its network of offices across the United States and in more than 80 countries, the U.S. Commercial Service of the U.S. Department of Commerce utilizes its global presence and international marketing expertise to help U.S. companies sell their products and services worldwide. Locate the U.S. Commercial Service trade specialist in the U.S. nearest you by visiting <http://www.export.gov/eac>.

**Comments and Suggestions:** We welcome your comments and suggestions regarding this market research. You can e-mail us your comments/suggestions to: [Customer.Care@mail.doc.gov](mailto:Customer.Care@mail.doc.gov). Please include the name of the applicable market research in your e-mail. We greatly appreciate your feedback.

*Disclaimer: The information provided in this report is intended to be of assistance to U.S. exporters. While we make every effort to ensure its accuracy, neither the United States government nor any of its employees make any representation as to the accuracy or completeness of information in this or any other United States government document. Readers are advised to independently verify any information prior to reliance thereon. The information provided in this report does not constitute legal advice. The Commercial Service reference to or inclusion of material by a non-U.S. Government entity in this document is for informational purposes only and does not constitute an endorsement by the Commercial Service of the entity, its materials, or its products or services.*