



Electrical Power Systems-ELP

A Top Export Prospect for Haiti

September 2013

Overview

	2010	2011	2012
Total Market Size	190	295	**
Total Local Production	0	0	0
Total Exports	0	0	0
Total Imports	190	295	**
Imports from the U.S.	40	47.8	39.6

** : Not available

Figures are in million USD. All figures derived from the U.S. Census Bureau and Trade Map - International Trade Centre.

In 2011, Haitian imports of U.S. electrical generating products reached USD 47.8 million.

The January 2010 earthquake caused significant damage to existing power supply networks, including those of the national electricity company (EDH/Electricite d'Haiti) and other local producers. In 2012, EDH provided about 14 hours of electricity per day throughout the country, up from 11 hours on average per day in 2011. Port-au-Prince itself gets 17 hours of electricity per day.

There is an urgent need to repair and expand existing power plants throughout the country. Haiti has an installed capacity of 236 MW but the current supply fails to meet demand due to poor maintenance and obsolescence. Total unmet demand for residential and commercial electricity in the country is estimated at approximately 500 MW per day. Only 30 percent of Haitians have access to electricity, with an average annual consumption of just 75 KWH per inhabitant. As of May 2012, total electricity generation approximated 726 million KWh (184 million KWh produced from two private companies using diesel fuel, 162 million KWh generated from a EDH diesel-fueled power plant in the suburbs of Port-au-Prince, and 150 million KWh produced from a private heavy-fuel oil power plant which came in line in 2011).

Sub-Sector Best Prospects

According to Haitian suppliers, 50 percent of power generators come from the U.S. Other suppliers include Japan, France, China, and South Korea. U.S. electrical companies, including

those that supply generators, parts, and service, may find opportunities in Haiti due to a severe electricity shortage. Electrical blackouts are a daily occurrence in Haiti. There is a market for U.S. firms interested in contracting with EDH to repair existing equipment and install additional electrical equipment at Port-au-Prince power plants. Low cost electrical generation equipment is in demand by some residential owners. There is also an increasing focus on solar power generation equipment and appliances.

Opportunities

The unreliability and lack of centrally-supplied electrical power from EDH continues to drive demand for power generation equipment, such as new electrical power systems, generators, inverters, batteries, and maintenance.

A lack of electrical generation capacity and distribution has caused a rise in tender opportunities in long- and short-term power generation. For additional information, please contact Electricite d'Haiti (EDH) directly.

Web Resources

Electricity of Haiti (EDH)

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